Recruiting Showcase 2019

Welcome Employers, Students, Alumni, and Parents!

Monday, September 23, 2019

6:30 – 7:30 p.m. | Employer Pitches
7:30 – 9:00 p.m. | Networking Fair
- Allianz
- Pronounced Ahh•lee•ahnz
Allianz SE

A global financial powerhouse
Founded in 1890 in Germany

- Strength and stability
- The world’s 34th largest company globally\(^1\)
- Second largest company in the insurance industry\(^2\)
- Located in 70 countries
- More than 140,000 employees and serving 86 million customers worldwide
- The world’s fifth-largest asset manager worldwide

\(^1\)Data from “Forbes Global 2000” Forbes May 2015.
\(^2\) based on operating profit and market cap 2015
Who are we at Allianz Life?

- Keeping promises since 1896
- Home office in Minneapolis, MN with over 2,000 employees
- Retirement income and protection solutions through annuities and life insurance
- Leading provider of fixed index annuities
A strong and engaged workplace actively involved in the community

Top workplace awards:
- FORTUNE 100 Best Companies to Work For®
- StarTribune Top Workplace (10th year in a row)
- Working Mother 100 Best Companies
- People Magazine Companies That Care
- Training Magazine Top 125
- Yellow Ribbon Company
- 100 Best Workplaces for Millennials
Inclusion & Diversity

At Allianz, we foster a workplace where every person feels welcome, connected, and valued.

Leveraging the talents and perspectives of a diverse group of people makes our company stronger and helps ensure our success!

<table>
<thead>
<tr>
<th>Employee Resource Group</th>
<th>Purpose</th>
</tr>
</thead>
<tbody>
<tr>
<td>BELONG (Black Employee Leadership &amp; Opportunity Networking Group)</td>
<td>Foster an inclusive culture by establishing a sense of community within the organization</td>
</tr>
<tr>
<td>NEO (Networking – Engagement – Opportunities)</td>
<td>Development and visibility of women</td>
</tr>
<tr>
<td>Operation SERVE</td>
<td>Dedicated to serving military individuals and their families</td>
</tr>
<tr>
<td>Allianz Pride</td>
<td>Support LGBT community through inclusion, ally engagement, education, community involvement, and outreach</td>
</tr>
</tbody>
</table>
What types of positions do we recruit for

- Actuarial
- Internal Audit
- Investments
- Finance
- Accounting
- Legal
- Distribution/Sales
- Human Resources
- College Internships
- IT
- Treasury
- Marketing
- High School Internships
- Operations
Ameriprise Financial

St. Olaf Recruiting Showcase
September 23, 2019
## Core Values

<table>
<thead>
<tr>
<th>Core Value</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Client Focused</strong></td>
<td>Allowing us to work with our clients' specific, individual needs with a one-to-one, face-to-face relationship to help them plan for their financial goals.</td>
</tr>
<tr>
<td><strong>Integrity</strong></td>
<td>We run our business with integrity and will do the right thing for our clients and our employees.</td>
</tr>
<tr>
<td><strong>Excellence in all we do</strong></td>
<td>Striving to be the best no matter how far we think we’ve come.</td>
</tr>
<tr>
<td><strong>Respect for individuals and for the communities in which we live and work</strong></td>
<td>We respect each other, value diversity and work as a team to meet our goals. We value our people, encourage their development and reward their performance. We are good citizens in our communities.</td>
</tr>
</tbody>
</table>
Company Highlights

- Leading financial planning company in the U.S.¹
- Ameriprise is rated #1 in the investment industry for customer loyalty
  - Named a **Best Place to Work** by the Minneapolis-St. Paul Business Journal²
- Ranked No. 252 on the FORTUNE 500³
- More than $820 billion in assets under management and administration⁴
- 100% score in the Corporate Equality Index⁵
- Company history of over 120 years

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² Named a Best Place to Work by the Minneapolis-St. Paul Business Journal.
⁴ Company data, as of Q4 2018.

Investment products are not federally or FDIC-insured, are not deposits or obligations of, or guaranteed by any financial institution, and involve investment risks including possible loss of principal and fluctuation in value. Certified Financial Planner Board of Standards Inc. owns the certification marks CFP®, CERTIFIED FINANCIAL PLANNER™ and federally registered CFP (with flame design) in the U.S., which it awards to individuals who successfully complete CFP Board’s initial and ongoing certification requirements.

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Opportunities at Ameriprise

Internships
The Ameriprise Financial internship program offers individuals exposure to a broad range of business initiatives.

Departments with Internships include

Benefits of Internship
- Competitive wages
- Develop professionally and personally
- Challenging and significant work
- Exposure to senior leaders
- End of summer presentation
- Network with peers and co-workers
- Involvement in the community
- Positioning for the future

Leadership Development Program
The Leadership Development Programs (LDP) are 18-24 month entry-level programs that allow new hires to rotate through 2-3 different areas of a department.

Departments with LDPs include
Corporate finance, Compliance, Technology, Business Management, and Operations.

Benefits of Leadership Development Programs
- Competitive salary
- Perform a variety of roles to understand long-term opportunities and fit
- Develop professionally and personally
- Challenging and significant work
- Exposure to senior leaders
- Network with peers and co-workers
- Involvement in the community
- Positioning for the future
Andersen Corporation

Scott Stitsworth
Corey Loken ’19 (Ole)
Christopher Flicek (Ole)
Who are we?

Andersen Corporation is the largest and most recognized window brand in the world and is known internationally for its high standards for quality.
Our vision is clear.

To make the world a better place by living up to the promise that everyone benefits from their association with Andersen.

We do that by creating ...

#DiscoverAndersen
My Andersen Story - Corey

Finance Internship

- Led one large project
- Networked with company leaders and interns

Rotational Program

- Four six-month rotations in various areas of finance
My Andersen Story

- Met recruiter at Fall Recruiting Showcase
- Graduated from Olaf in spring of 2017
- Began SDR role
- Moved to Nashville to work with a territory of Home Depots
- Came back to MN in spring of 2018 to develop a new role
- Now working to expand in-house digital content capabilities
Careers @ Andersen

Engineering, Environmental Health & Safety, Facilities, Finance, HR, IT, Marketing, Safety, Sales, Supply Chain, Sustainability, & More!
Best Buy

Lindsay Harris ’08 (Carl)

Ellen Roth ‘08 (Ole)
Let’s talk about what’s possible.
This is us

We generated $42 billion in revenue

We operate 1,000+ stores

We are 125,000 employees

We love our communities
What you get to do
Talk to us tonight!

Category Analyst Intern/Full-Time
Digital & Technology Engineering Intern
Product Management Intern
Project Management Intern
User Experience Research Intern

Opportunities for underclassmen!
WHO WE ARE

- Consulting firm with a local model
- Established career paths with advancement opportunities
- Career launcher for those with 0-5 years of experience
- Cross-industry and cross-technology
- Strong focus on work-life balance
- Meaningful projects and teams from day one
WHAT WE DO

IT Project Delivery consulting for those interested in:

- Project Management
- Business Analysis
- Technical Analysis
- Software Engineering
- Data Science
OUR CULTURE

- 40% of hires are new graduates
- Well-rounded, creative, problem solvers with strong business and technical acumen
- Philanthropic arm in local communities
- Invested in continuous training and skills improvement
- Dedicated support and mentorship
- Engaging and collaborative consultant communities
Your future: Explored
Inside professional services, Deloitte, and your career
Fall 2019
Industry 4.0

- Augmented reality
- Cyber security
- System integration
- Big data
- Autonomous robots
- Cloud computing
- Augmented reality
- Internet of Things
- 3D printing
- Cyber security
- System integration
- Big data
We Offer…

Deloitte Network of Member Firms
• 263,000 professionals
• 150+ Countries
• $38.8 Billion (FY17)

Deloitte US
• 100,000 professionals
• 115 Offices
• $18.5 Billion (FY17)

Deloitte Minneapolis
About 900 total professionals
• Audit: 235
• Advisory: 115
• Tax: 175
• Consulting: 275
• Services: 100

Development
Impact
Diversity
Opportunities
Size
Scope
Breadth
Scale
Global Perspective
Who we look for
How can you find your fit at Deloitte?

- In the broadest sense, we look for campus candidates who:
  - Are naturally curious
  - Are tech savvy
  - Are excellent communicators
  - Are strong team players
  - Have a continuous learning mindset

- Want to find out what fit you may be at Deloitte?
Opportunities to join our team...

**Advisory Consultant** – Summer/Fall 2020
- Cyber Risk Analytics
- Assurance & Internal Audit
Our Mission

DO GOOD.
WORK HARD.
HAVE FUN.
MAKE MONEY.
One System

Epic

Do Good
Red States (>40% Total Coverage): 40
Pink States (0-40% Total Coverage): 11
Project Management
Technical Services
INROADS (Summer Internships, Multiple Employers)

Angela Karanja
TRANSFORMING LIVES
CAREERS
COMMUNITIES
CORPORATE LEADERSHIP

ANGELA KARANJA
Interim Assistant Vice President Talent Management
404-480-3942
AKaranja@INROADS.org
ESign-In: http://ext1.inroads.org/candidatesignin/
THERE ARE NO SECRETS TO SUCCESS. IT IS THE RESULT OF PREPARATION, HARD WORK, AND LEARNING FROM FAILURE.

— Colin Powell
WHAT IS INROADS?

INROADS is the oldest, non-profit, LEADERSHIP DEVELOPMENT organization in the nation. Founded in 1970 by Frank C. Carr, INROADS was the solution to an increasing lack of leadership opportunities provided to highly talented diverse and underserved students. Today, INROADS has impacted the lives of 150,000 professionals.

INROADS Mission:
To develop and place talented underserved youth in business and industry, and prepare them for corporate and community leadership.
WHY INROADS?

INROADS is the nation’s largest non-profit organization dedicated to providing Leadership Development and connecting students to their future.

Through INROADS you gain a chance to transform through our training, coaching, and mentoring.

Gaining access to corporate and community leadership opportunities.
WHY INROADS?

Multi-year career-related work experience at top pay averaging $6,000 - $10,000 per summer (8-12 consecutive weeks)

Potential for full-time job offer upon graduation

Free tutoring (select markets) and participation in networking events with corporate executives and career-minded peers
CORPORATE PARTNERS INCLUDE
over 250 Fortune 500, Fortune 100, Fortune 10

- United Health Group
- Thompson Reuters
- Barr Engineering
- Margaret A Cargill Philanthropy
- Target
- Piper Jaffray
- AIG
- Deloitte
- PWC
- AB Global
- Travelers
- United Technologies Corporation
- P&G
- Colgate Palmolive
- FedEx
- UPS
- Kaiser Permanente
- Nintendo
- Microsoft
- Google
- Harris Corporation
- AT&T
- Aldi
- Shell
- Chevron
- Lockheed Martin
- Home Depot
- Home Depot
- Federal Reserve Bank
- JPMC
To Qualify (apply) to be an intern you must...

- Attend a 4-Year college or university
- Have at least one summer left towards your 1st undergraduate degree
- Have a minimum Cumulative College GPA of 3.0
- Major in Business, STEM (Science, Technology, Engineering, Software Engineers & Math) and Liberal Arts

ACCEPTING APPLICATIONS NOW
88% believe INROADS training is making them better leaders

94% believe that INROADS made a difference in their life

95% believe that INROADS is a Best in Class Internship Provider

Fadwa
University of South Florida
Internship: TECO Energy

"My internship has allowed me to gain valuable work experience while also building professional relationships and putting myself through college."

Erika
Delaware State University
Internship: Deloitte

"A lot of care from our mentors and managers goes into our development, and it encourages you to excel."

David
Baruch College
Internship: MetLife

"INROADS has prepared me for business success and has developed the soft skills that I now realize how important it is to thrive in the corporate environment."

Cameron
University of Southern California
Internship: Target Corporation

"Being a part of INROADS, I learned that the most important investment you can make is in people."

Maria
University of Puerto Rico
Internship: UTC Aerospace System

"INROADS is a very important company in my life. I take advantage of every opportunity and every event because everything they do is for our benefit."
Corporate Partners across a variety of industries

Bill Queen
Chief Operating Officer
First Party, Travelers

"Every company can benefit from working with Interns that are qualified, energetic, and passionate and care both about their career and their contributions to society."

Fredrick A. Scott
Campus Recruiting Leader, Americas Recruiting EY

"INROADS has allowed EY to reduce its on-boarding time for new hires."

Pat Collins
Sr. Manager for Diversity (retired)
Procter & Gamble North America

"INROADS can be essential in meeting corporate strategic goals of hiring diverse leaders, future managers and high-performing, students."

Lou Cartron
Vice President, Customer Service Operations
Sprint

"INROADS affords companies the opportunity to gain the talent of the highest achieving college students..."

Joe Myers
VP Materials Acquisition & Management
Lockheed Martin Corporation

"INROADS interns have made the real difference in our business, bringing new perspectives and a fresh set of eyes to the operations we manage."

Jim Walter
Sr. VP, WW Quality Assurance
Mattel, Inc.

"INROADS does all of the heavy lifting..."
83% COLLEGE SENIORS EMPLOYED BY GRADUATION

INROADS can help you “fit” the best talent for your company. Let us help you.

Contact askINROADS@INROADS.org to place an INROADS intern at your company.

#askINROADS
THANK YOU!

TRANSFORMING THROUGH INNOVATION
lives. careers. community. corporate leadership.

INROADS.
Take your career to the next level

- Why KPMG tax
- Sean Reilly
  Principal
  Economic and Valuation Services - Transfer Pricing
Unparalleled learning and development opportunities

Comprehensive Learning & Development

National Intern Training

Tax Fundamentals

Rotational Opportunities

A Culture of Mentoring

Opportunities at every level
Countless opportunities
Nearly 300 highly experienced professionals comprise KPMG's U.S. Transfer Pricing Services segment of the Economic and Valuation Services practice and Global Transfer Pricing Services practice.

Professionals in this group partner often with other groups in Tax, as well as Advisory and Audit, to help companies develop and implement economically supportable transfer prices, document the policies and outcomes, and respond to tax authority challenges.
Economic & Valuation Services – Transfer Pricing

Preferred Majors:
Bachelor’s or master’s degree in finance, economics, mathematics, statistics, financial engineering, or other comparable degrees

Current Opportunities:
Summer 2020 Transfer Pricing Associate
Summer 2020 Transfer Pricing Intern

How to Apply: Positions are posted within Handshake with instructions on how to apply. Selected candidates will be notified to schedule interviews.
Who We Are

- A national health care and human services consulting firm.
- Provides practical solutions for the real and pressing challenges within institutions, communities, and governments.
- Committed to independence and integrity in our work.
- Combines professional expertise with extensive knowledge and a rigorous approach to analyze and solve problems.
Who We Serve
Senior Research Analyst

Qualifications:

- An interest in the health care or human services fields
- Strong written and oral communication skills
- Analytical thinker
- Motivated and self-starter
- Knowledge of Stata, SAS, or other statistical software and experience analyzing data is a plus

Key responsibilities:

- Quantitative data analysis
  - Analyze data using SAS, Stata, and Excel
  - Data visualization using Excel, Tableau, and ArcGIS
  - Organize and present results
- Qualitative data analysis
  - Conduct literature reviews
  - Conduct site visits and phone interviews
  - Analyze data using ATLAS.ti and Access
  - Contribute to written reports
Life at Lewin

Lewin participating in the American Heart Association’s annual Heart Walk at Target Field

Lewin’s Eden Prairie running club out and about
Marketing Architects

Becca Scribner ’16 (Carl)
Brian Tomlinson ’13 (Ole)
Jordan Rossler
How do you measure the impact of a TV ad?
A full-stack advertising agency
Who We’re Looking For

- **Analytics Team Intern** – Potential for Full Time Hire
- Primarily looking for **current Seniors**
- **Majors:** Economics, Math/Stats, Computer Science, Psychology
- **Interests:** Big Data, Marketing, Advertising, Machine Learning, Time-Series Analysis, Excel and Google Analytics
Questions, Interested? Come talk with us!

2020 Internship Opportunities
Looking for new grads throughout the year
Company Overview

- Owned by the Pohlad Family (MN Twins, Automotive, JB Hudson)
- Largest privately held commercial real estate financial intermediary in the United States, providing mortgage banking and commercial loan servicing
- 37 offices nationwide, 500+ employees
- Property Types: Multifamily, Affordable/Senior Housing, Office, Retail
- **Regional Offices**: Build relationships with clients
- **Loan Servicing**: Assist Lender with risk management – perform financial analysis, asset and risk underwriting, insurance analysis and inspection review
Company Culture

• **Company Goals:**

  o Retention, recruitment and development of key talent

  o Continue to set new standards of excellence in relationships and service

  o Ethics and Integrity - do the right thing, no matter the cost

  o Embrace growth and change

BETTER RELATIONSHIPS. BETTER RESULTS.

• Mentorship Program for new hires and interns

• Focused on employee growth and development – consistent feedback

• Volunteerism – Important part of our culture, rooted in family ownership
Internship Opportunities & Open Positions

• Internships – Commercial Real Estate Finance
  o Insurance
  o Portfolio Management

• Open Positions – Full Time
  o Commercial Insurance Analyst I (Bloomington, MN)
  o Loan Portfolio Analyst I (Dallas, TX)
Optum (Consulting Development Program)

Halie Langanki ’16 (Carl)
Our Program

This fast-paced development program offers challenging and diverse project work, ongoing training and mentorship, executive exposure, and a variety of leadership opportunities.

Optum Advisory Services Consulting Development Program develops exceptional leaders and consultants to pursue a rewarding career in health care consulting.

CDP is what you make it. The more you engage, the more you benefit.
**Organizational Structure**

**UNITEDHEALTH GROUP**

- Ranked 6th of the Fortune 500
- $226B FY18 revenue

A diversified enterprise with complementary but distinct business platforms

- Health Benefits
  - UnitedHealthcare®
  - UnitedHealthcare®
  - UnitedHealthcare®

- Health Services
  - OPTUM®
  - OPTUM®
  - OPTUM®

**OPTUMRx™**

**OPTUMHealth™**

**OPTUMInsight®**

**Consulting Development Program**

Part of Optum Advisory Services

As of Q1 2018.
Roles and Responsibilities

Business Analyst

Quality Analyst

Project Manager

Project Coordinator

Technical Analyst

Systems Analyst

Business Analyst
Thank you

CDP Recruiting
OptumCDP@optum.com
Investment and insurance products offered through RBC Wealth Management are not insured by the FDIC or any other federal government agency, are not deposits or other obligations of, or guaranteed by, a bank or any bank affiliate, and are subject to investment risks, including possible loss of the principal amount invested.

RBC Wealth Management Overview & Internships
About RBC

Royal Bank of Canada (RBC) is one of the world’s leading diversified financial services companies, distinguished by a long heritage of financial strength, integrity and unwavering dedication to our clients.

• Global strength in wealth management and capital markets
• One of the world’s leading diversified financial services companies, providing personal and commercial banking, wealth management services, insurance, corporate and investment banking, and transaction processing services on a global basis
• Top 10 of largest banks in North America and Top 15 of largest banks globally as measured by market capitalization

81,000 employees
100 languages
16 million clients worldwide
Chartered in 1869
Key Facts about RBC Wealth Management

Offers some of the very best of thousands of investment products, including many local, regional and international investment opportunities that may not be available from other firms.

4,500 financial advisors, private bankers and trust officers worldwide, with approximately 1,900 financial advisors in the U.S.

Fifth largest global wealth manager by assets\(^1\)

$736B assets under administration and more than US$510 billion in assets under management worldwide

100% rating on the Human Rights Campaign Corporate Equality Index (2018), making it the eighth 100% rating for RBC WM

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\(^1\) Scorpio Partnership Global Private Banking KPI Benchmark 2017. This measurement includes all global RBC Wealth Management affiliates including the U.S. division.

\(^2\) As at April 30, 2018
Why Wealth Management?

- Another great alternative in the Finance industry
- Clients value assistance in developing and maintaining a personalized and comprehensive wealth management plan:
  - Retirement plan creates confidence in future income
  - College savings plan prepares clients for rising tuition costs
  - Long term plan for growing and preserving wealth is a core requirement
- Accomplish meaningful work for clients
- Sustain wealth for future generations
- Protect clients from fraud
- Develop relationships with clients
- Use developing technology at “smart firms” to service clients
- Wealth Management industry benefits from employees motivated by innovation
Why RBC Wealth Management?

Character counts at RBC. Clients choose RBC because we have a reputation for putting the interests of clients ahead of our own and a passion for helping transform the lives of the people we serve. People join and stay at RBC because of our culture.

What you can expect:

Joining RBC means helping clients fulfill their sense of purpose and achieve their financial objectives through customized strategies and attentive service.
RBC Wealth Management Internship Programs

IT

- Summer program with 10 students in office for 11 weeks June – Aug
- Interns will present their work experience through a final presentation to IT leaders at the end of the summer.
- Programming throughout the internship will include learning sessions, social outings, volunteer work, career development, networking opportunities and more.

Wealth Management Corporate or Global Asset Management (GAM)

- Summer program with 30 students in office for 10 weeks June-Aug
- Internship areas include: Finance, Marketing/Communications, Wealth Management Products & Services, Human Resources, and Business Risk
- Candidates will apply for a specific area/department and interview with that manager, along with recruitment team
- Interns will work with a cross-functional team of their peers during the summer culminating in a presentation to the executive team in the final weeks of the program.
- Programming throughout the internship will include learning sessions, social outings, volunteer work, career development, networking opportunities and more.
Securian Financial

Bridget Koehler ’19 (Ole)

Elizabeth Colby
Who We Are:

• Financial Services Company
• Downtown St. Paul
• 40 intern cohort experience
• Committed to meeting the needs of our customers, the community, and our employees
What We’re Looking For:

• Intellectually curious students
• People who want to make an impact
• Diverse background of majors
• Interns and full-time
• Sophomores, Juniors, and Seniors
What We Can Do For You:

• Meaningful work
• Competitive pay and benefits
• Continued development
• Informing and fun summer experience
What We’re Offering:

• Actuarial interns and full-time
• Business Technology interns and full-time
• Application Development interns and full-time
• Digital Marketing Analytics interns
• User Experience interns
• FP&A interns
• Management Development
• Cybersecurity interns
Thank You!
About SPS Commerce

- SPS Commerce provides cloud-based supply chain management software to retailers, suppliers, third-party logistics providers, and distributors.
- Our outsourced services enable retail trading partners to spend less time managing their systems, so they can spend more time serving their customers.
About SPS Commerce

- Headquartered in Minneapolis, MN
- Offices in Little Falls (NJ), Toronto, Kiev, Melbourne, Sydney, Beijing, and Hong Kong
- 75 consecutive quarters of growth
- 75,000+ customers in 60 countries
Culture

• Employees come first. Recognized as a top workplace by the Star Tribune, Workplace Dynamics, Forbes, Minneapolis/St. Paul Business Journal
• Supportive culture with a get after it attitude
• Leadership team that genuinely cares about your career path
Opportunities

Current openings:
• Customer Support Analyst
• Associate Consultant I
• Community Account Executive
• Associate Sales Ops Analyst
• Associate Account Executive
• Marketing Intern (Summer)
• Software Engineer Intern (Summer)
• Finance Intern (Summer)
Inventory Analyst
(Supply Chain)

- **Skills**: Analysis, problem solving, adaptable, collaborative, execution
- **Majors** (preferred): Supply Chain, Industrial Engineering, Economics, Finance, Math, Statistics (analytically minded)
- **Impact**: Analyze inventory performance and allocate for all 1800 stores and online. Collaborate with internal and external stakeholders.

Finance Accounting Development Program

- **Skills**: Analytical, problem solving, strong communicator
- **Majors**: Finance, accounting
- **Finance Impact**: Conduct financial analysis for various pyramids to drive and develop strategic business decisions.
- **Accounting Impact**: Conduct financial audit and analysis for total Target enterprise.
**Undergraduate Business Profiles.**

**Associate Buyer**
- **Skills**: Creative, innovative analytical, collaborative
- **Majors**: Marketing, retail/fashion merchandising
- **Impact**: Utilize analytics and insight build comprehensive product category strategy

**Space and Presentation Analyst**
- **Skills**: Project manager, analytical, collaborative
- **Majors**: Marketing, retail merchandising
- **Impact**: Provide analysis to optimize product presentation within stores to maximize sales
Undergraduate Tech Profiles.

Software Engineering Internship

- **Skills:** Problem solving, technical aptitude, creative, curious, innovative
- **Majors:** Computer Science/Computer Engineering or related technical discipline
- **Impact:** Help transform Target to create a seamless and integrated shopping experience across all channels. Develop innovative solutions; leverage cutting-edge technologies to make our platforms even better.
UnitedHealth Group Corporate Development

Mike Lahm, Jacque Schuette
Helping people live healthier lives...

Helping make the health system work better for everyone
UNITEDHEALTH GROUP®

Ranked 6th on the Fortune 500
$226.2B
2018A Revenue

UnitedHealthcare®
A diversified enterprise with complementary but distinct business platforms

OPTUM®

HEALTH BENEFITS

141 million
unique individuals
served in 2018

$3.5 billion
invested annually in
technology & innovation

36,000
physicians delivering
medical care

Named to the Fortune World's Most Admired Companies 2019
Named to the Dow Jones Sustainability World Index
Ranked No. 1 in its sector for Innovation
Trusted Advisor To Executive Leadership

TEAM OVERVIEW

- 40 team members (including 5 Oles and 2 Carls!)

Fun, collaborative environment of young professionals

STRATEGIC ACTIVITY

$10B to $12B invested annually across 60+ transactions

5 to 10 executive business plans developed annually
STRATEGY BUILDING

Work directly with executive leadership to develop and improve business strategy

EXECUTIVE EXPOSURE

Work closely with UHG Senior Executives to facilitate long-term growth initiatives

TECHNICAL EXPERTISE

Develop industry-specific financial modeling and healthcare expertise across all major verticals

TEAM MENTORSHIP

Work in a collaborative environment and receive guidance from Corporate Development leadership

CAREER ADVANCEMENT

Advance to enterprise leadership positions or move to top-tier investment firms and graduate schools
Partner with executive leadership to **drive M&A activity** and develop **future enterprise leaders**

**RECENT OLE ALUMNI**

- **Chief Financial Officer**  
  Individual Medicare Advantage  
  UHC Medicare & Retirement  
  Bobby Hunter ‘08  
  8 Years in Corp. Dev.

- **Chief Financial Officer**  
  Bundled Payments  
  UHC Medicare & Retirement  
  Rachel Walczak (Turberville) ‘14  
  4 Years in Corp. Dev.

- **Associate Director**  
  Strategy & Development  
  UHC Global, South America  
  Will Haines ‘16  
  3 Years in Corp. Dev.
M&A ANALYST & INTERNS POSITIONS POSTED

On-campus interviews will be held September 30th

APPLICATION
Apply on Handshake by September 24th

ROUNDS 1 & 2
On-campus interviews September 30th
Second-round phone interviews week of October 14th

FINAL ROUND
Dinner with UHG Team
Super Day late October
Explore what’s possible

U.S. Bank Campus Recruiting
Today is your opportunity to make your mark…
At a company that is thriving in the numbers...

- **18.7 million customers**
- **74,744 employees**
- **$476B assets**
- **2,971 branches**
- **$288B loans**
- **A+ S&P1**
- **5th largest commercial bank in the U.S.**
- **A1 Moody’s1**
- **EST 1863**
- **$348B deposits**


And beyond!

Our 74,000 employees are the heartbeat of U.S. Bank. Each year, they invest their hearts and minds and give back to their local communities.

- **209,000** total volunteer hours
- **550** hours per day
- **$5 Million** the value of hours given
- **$9 Million** was raised by employees (a record total!)
- **$1 Million** was donated to the EAF for natural disaster relief
Do you want to invest your heart and mind to power human potential?
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