Building careers, strengthening communities

In Wholesale Banking, we provide companies with the full spectrum of financial services they need to run their businesses; including financing, cash management, international, insurance, investment banking and capital markets, short- and long-term investments and management, commercial real estate, and more. As an analyst in the three-year Financial Analyst Program, you’ll experience extensive training and coaching to help you build your analytical skills, master credit underwriting, and prepare you for your next career move. Our financial analysts are also encouraged to help strengthen communities through volunteer efforts, practices, and projects. Volunteerism and other forms of community support are key elements of Wells Fargo’s Vision and Values. As one of the top 10 in the world’s “100 most respected companies” by Barron’s magazine1 with the #1 Workplace Giving Campaign in the U.S.2, we always strive to promote the long-term economic prosperity and quality of life for everyone in our communities.

Contacts
Rachel Bruce

Desired Skills

Program qualifications

Minimum qualifications

♣ A BA/BS degree in any major or at least one year of work experience in financial, credit, or statistical analysis and/or statement spreading.

♣ Strong analytical skills

♣ Excellent verbal, written, interpersonal communication skills

♣ Strong organizational skills and ability to multitask and work in a deadline-driven environment

♣ A high level of initiative, accountability, attention to detail

♣ Proficient with Microsoft Office®, including Excel and Word

Preferred qualifications

♣ Bachelor’s Degree with an expected graduation date in December 2015 or May/June 2016

♣ Proven leadership, self-motivation and success through internships, part-time or full-time work, and/or extracurricular activities

Wells Fargo will not sponsor visas for these positions, and will not hire individuals whose work eligibility is based on their F-1 or other student visa status. Candidates must be authorized to work in the United States on a permanent basis.

Responsibilities

Support for your success

During the summer, we focus on your training and development so you’ll be prepared to take your next career step once you complete the program. You’ll get:

♣ On-the-job experience: Working as part of a high-performing team in your business group is how you will gain in-depth experience as a financial analyst. You will begin to build your analytical skills and understanding of credit by
actively participating in your team's day-to-day activities.

- **Credit fundamentals:** Training in your first year begins with a one-week credit underwriting immersion class at Wholesale University in San Francisco. Each subsequent year, you will reconvene with your fellow program participants for another week of training to advance your credit underwriting proficiency.

- **Specialized training:** Your line of business will offer specialized training to foster a deeper understanding of your business and, you’ll become familiar with financial, technical, and operational tools and processes to help you improve your credit underwriting/problem-solving skills.

**Your next step**

Financial analysts who successfully complete the three-year program are on their way to a long-term career. The program is ideal for preparing you for the following paths:

- **Credit analyst:** Evaluate clients and their businesses to determine the best financing structure for both the client and Wells Fargo.

- **Relationship manager:** Manage client relationships by working with a company’s business principals to understand their short and long-term needs and to structure the financing and banking products that help them achieve their goals.

- **Portfolio manager:** Oversee the loan portfolio for an office or line of business.

- **Credit Management Training Program (CMTP):** A select number of high-performing graduates from the Financial Analyst Program are nominated for this intensive credit training program. CMTP is a five-month classroom-based program that builds on the fundamental credit training you receive in the Financial Analyst Program. Using case studies and real-life scenarios, CMTP covers the ways that our lending groups approach credit underwriting and risk management.

- **Ongoing learning:** Throughout the year, you will complete a series of online credit courses and have opportunities to participate in a quarterly speaker series hosted by senior managers.

**Wells Fargo**

Whether you’re at the beginning of your career or looking to make your next move, you want to work for a company that values your individual talents, skills and experience. Wells Fargo was named Among the World’s 50 Most Respected Companies and the top-ranked financial services company by Barron’s magazine in 2014. Learn about the many exciting career paths and opportunities we offer.

**Interviews that are related to this job**

**Wells Fargo**

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January 8th 2016 in

**Qualifications**

**Allowed School Years**

Senior

**Allowed Majors**

All majors allowed
Work Authorization Requirements
US work authorization is required